



It's Time for Information Management

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Technology Sales & Services

Agenda

1	VERITAS
2	VERITAS Foundation Solutions
3	VERITAS Next Generation Solutions
4	VERITAS Professional Services

VERITAS

VERITASTM



BUSINESS WITHOUT INTERRUPTION™

VERITAS NetBackup™

2002년 발표자료 일부

THE DATA AVAILABILITY COMPANY™

(Re) Introducing VERITAS

1989 – 2004

VERITAS

10th largest software
company by revenues
86% of Fortune 500
customers

2015

VERITAS™

No 1 solutions in market
share
\$2.6B revenue in 2015
Silicon Valley(MV) HQ
37 countries
8000+ employees

VERITAS Foundation Solutions

VERITAS | FOUNTATION SOLUTIONS

Core Foundation for Enterprise Information Management



BACKUP & RECOVERY



STORAGE MANAGEMENT



BUSINESS CONTINUITY



DISASTER RECOVERY



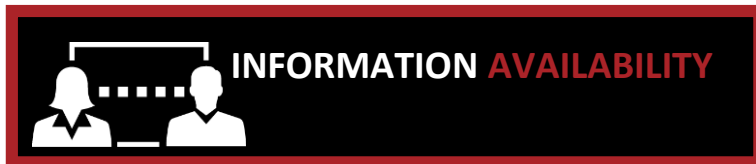
ARCHIVING



eDISCOVERY



FILE CLASSIFICATION

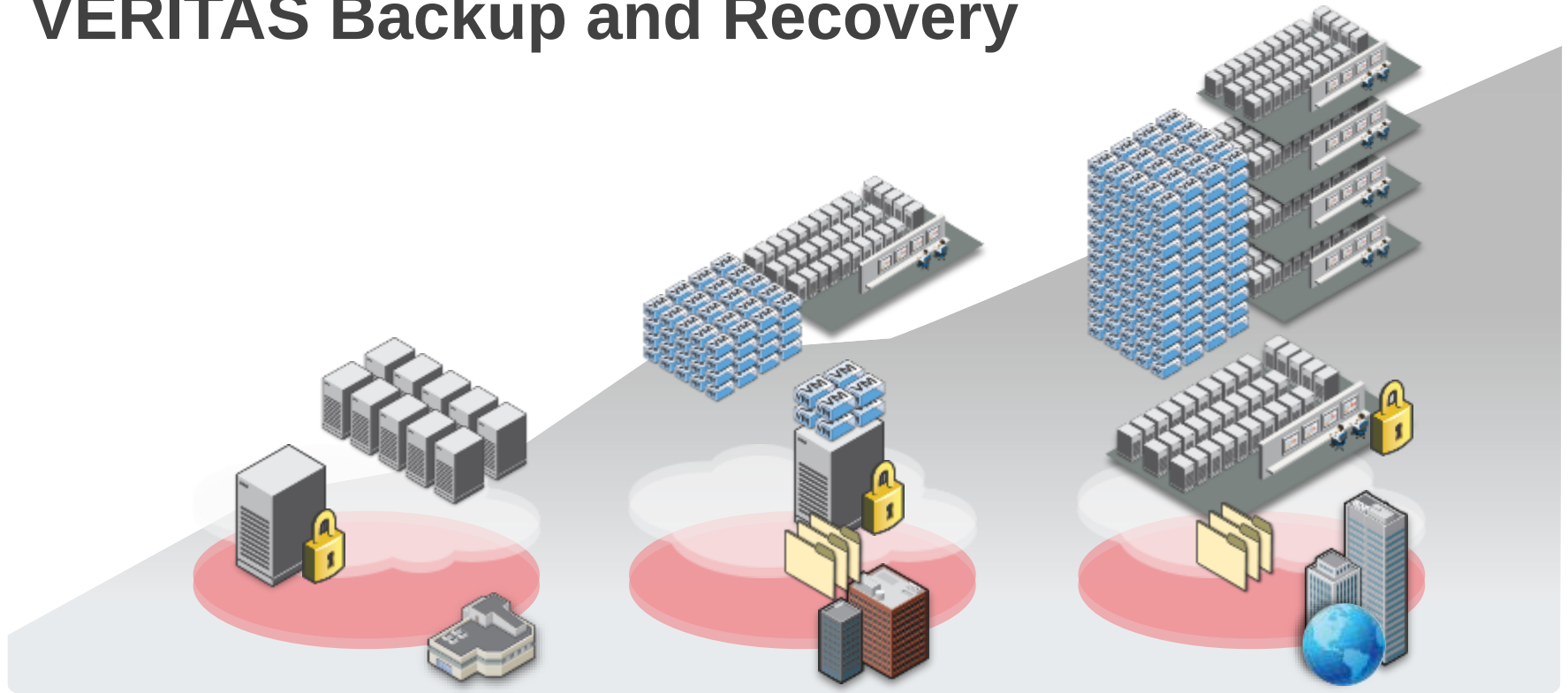


Backup and Recovery

Information Availability

Information Intelligence

VERITAS Backup and Recovery



**Backup Exec
System Recovery
Desktop and Laptop Option**

Small Business/Office

**NetBackup
NetBackup Appliance
System Recovery**

Mid to Large Enterprise Organizations

VERITAS Backup and Recovery

Backup Exec Windows Centric



NetBackup Heterogeneous Env



NetBackup Appliance All-In-One

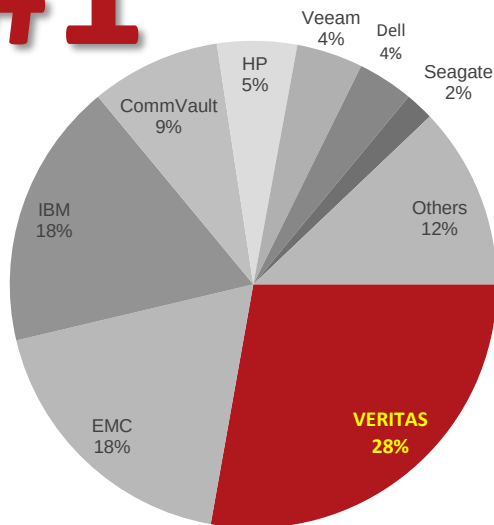


VERITAS Backup and Recovery

#1 Backup Solution, LEADERSHIP IN THE MARKET

Backup and Recovery Software (Distributed)
Market Share Revenue, Worldwide for 2014*

#1



28%

GARTNER MQ, FORRESTER WAVE:

LEADER

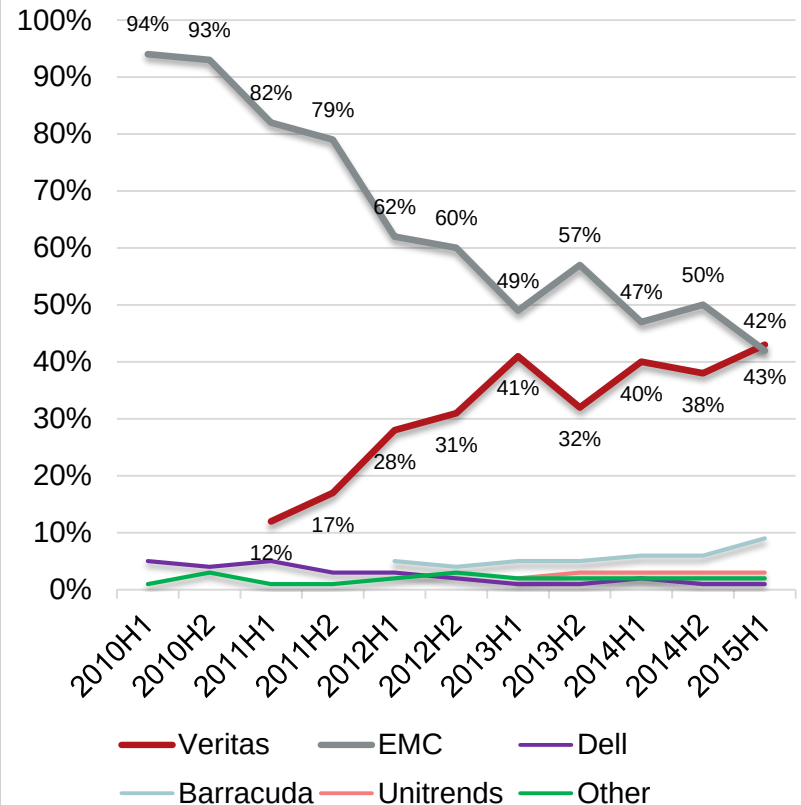
FORTUNE GLOBAL 100

10 of 10
18 of 20
42 of 50
80 of 100

**CHOOSE
VERITAS**
BACKUP SOLUTION

* Source: Market Share Analysis: Enterprise Distributed System Backup/Recovery Software Market, Worldwide, 2014, Gartner

**Integrated PBBA Market Share
2010 to 2015, by Vendor**



VERITAS Information Availability

**Storage
Management**



**Business
Continuity**



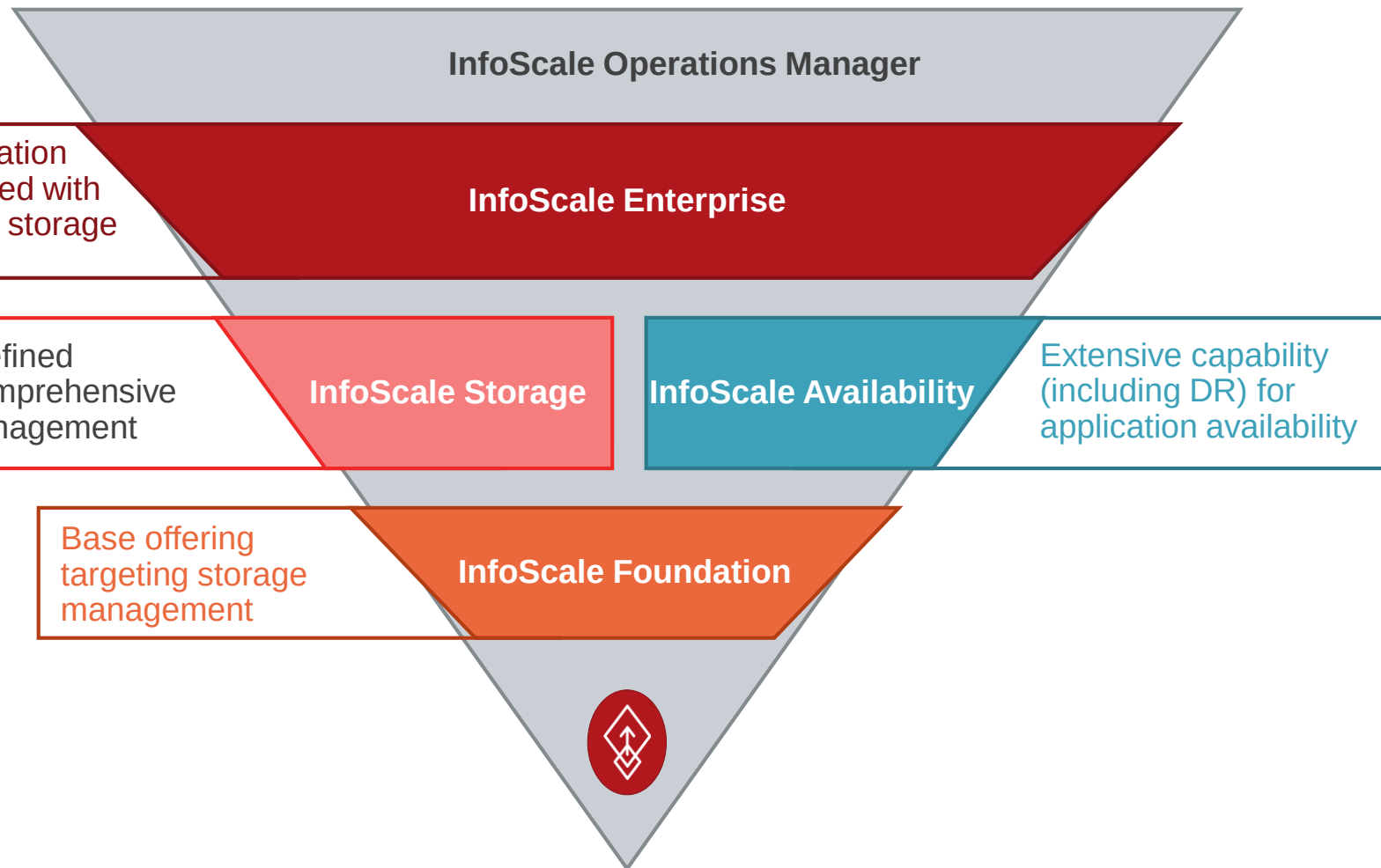
Disaster Recovery



← InfoScale Family, VRA(Veritas Risk Advisor) →

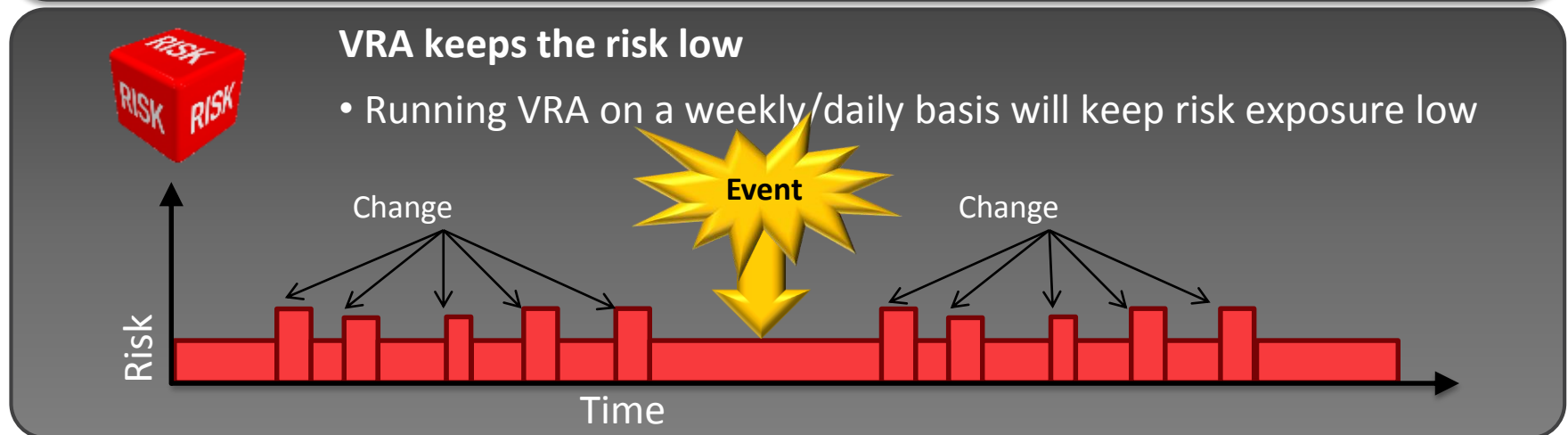
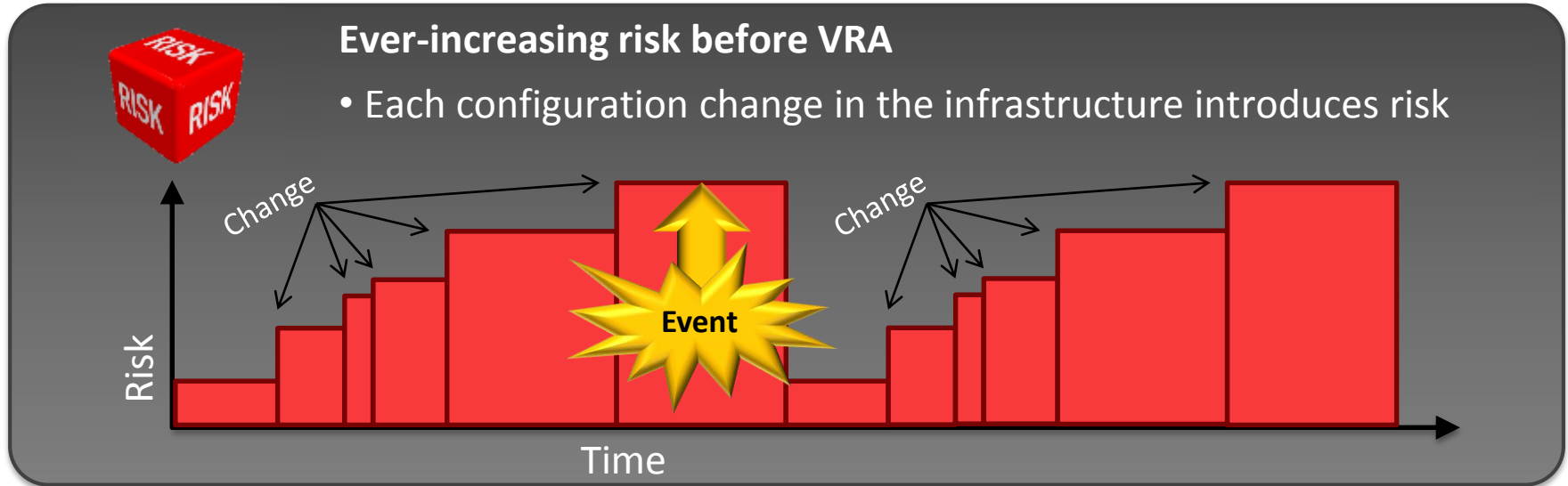
VERITAS Information Availability

InfoScale Family



VERITAS Information Availability

VRA(Veritas Risk Advisor)



VERITAS Information Availability

LEADERSHIP IN THE MARKET

#1

Product Leadership

Leadership positions in:

- Storage Management
- Availability
- Software-Defined Storage

75% of the Fortune 100

Top 10 commercial banks

Top 10 financial data services companies

Top 10 telecommunication companies

VERITAS Information Intelligence

Archiving



Enterprise Vault +
Enterprise
Vault.cloud

eDiscovery



eDiscovery
Platform

Data Intelligence into Data



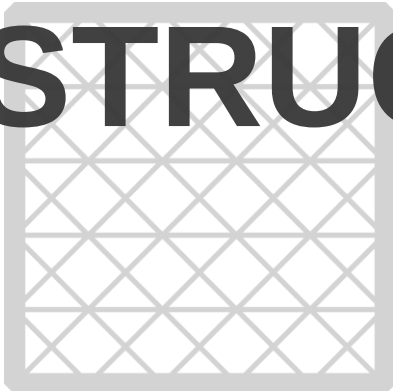
Data Insight

VERITAS Next Generation Solutions



WE BELIEVE:

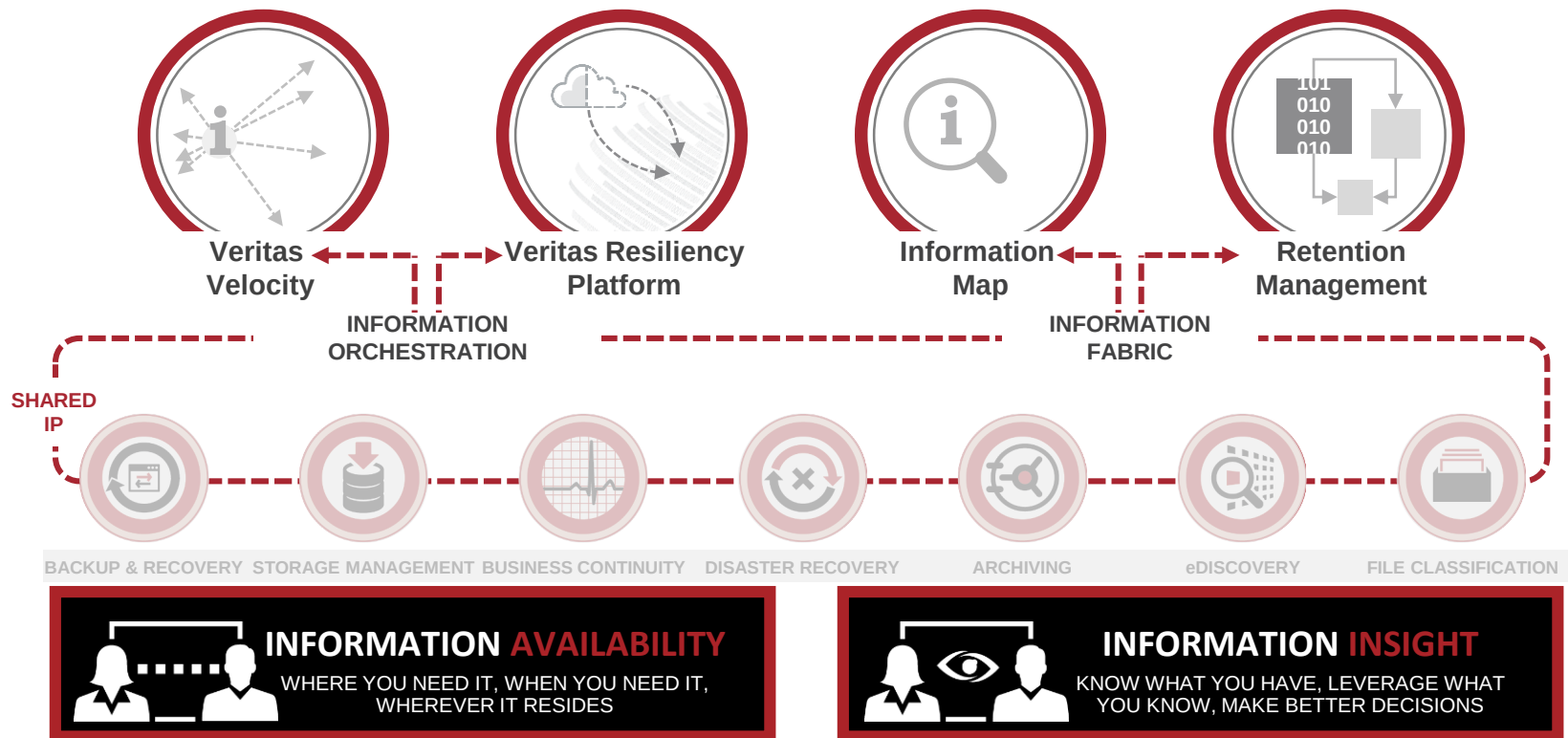
INFORMATION



INFRASTRUCTURE

VERITAS | NEXT GENERATION SOLUTIONS

Leverage Existing Strong Foundation Solutions

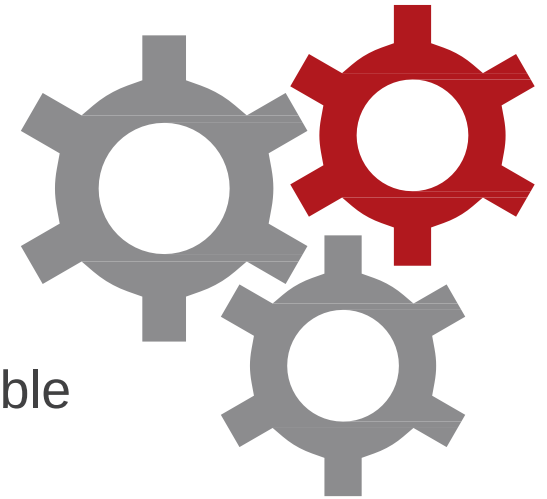


VERITAS Professional Services

Excellence Requires more than Just Technology

Excellent **Information** Management
Technology can:

- Keep Critical Information Available
- Provide you with Insights into Enterprise Data
- Help you Distinguish Useless Data from Valuable Information



But only if that **Technology** is

- Fully Utilized
- Optimized in your Environment
- Individualized to Meet your Business Goals

Bridge the Gap between the **TECHNOLOGY** you have, and the **INFORMATION** Availability you need

Veritas Professional Services

Provide the expertise needed to help you bridge the gap between excellent information management solutions and the information availability essential to help you reach maximum business value.



**Business Critical
Services**



**Consulting
Services**



**Education
Services**



**Managed
Services**

VERITAS Professional Services



Business Critical Services

Business Critical Services is available to simplify, maximize and protect your IT environment with a single point of contact, rapid issue resolution, proactive services, and access to Veritas Education.



Consulting Services

Veritas Consultants apply broad expertise and deep knowledge to help you assess, design, implement, and manage systems and protocols that maximize information availability, and promote information insight.



Education Services

Gain unrivaled technical training and certification to help your business maximize the value and functionality of your information management solutions.



Managed Services

Full remote management for NetBackup and Enterprise Vault provides 24x7 monitoring and remediation from product experts, relieving your IT staff of the burdens of day-to-day management.



Business Critical Services

ENJOY THE HIGHEST LEVELS OF RESPONSIVENESS

Business Critical Services (BCS) is Veritas' best Support Services offering, designed to simplify, maximize and protect your IT environment.

Gain a champion inside Veritas

A named services expert designated for your business.

Speed issue resolution with priority access to experienced technicians

Rapid response issue resolution by the most experienced technicians.

Win with proactive planning and risk management

A Business Critical Engineer (BCE) works with you to optimize your Veritas environment to suit your business needs.



Designated expertise helps ensure optimal performance

- Gain a single point of contact
- Reduce risk and mitigate the impact of failure
- Customize support to fit your business needs



Consulting Services

ACCESS BROAD EXPERTISEES and DEEP KNOWLEDGE

Veritas Consultants can help you assess, design, implement and administer systems and protocols in all areas of information management

ADVISORY SERVICES

Helping you identify information needs against your technical capabilities and develop a plan to meet your business goals

IMPLEMENTATION SERVICES

Applying a proven, structured approach and risk mitigation strategies to help ensure seamless deployment

RESIDENCY SERVICES

Residency consultants to help you optimize your IT operations and stabilize IT infrastructure



Gain expertise at every point along the information lifecycle

- Advisory Services to assess current state
- Implementation Services to accelerate solution deployment
- Residency Services to optimize your IT operations



Education Services

GAIN **VALUE** THROUGH **KNOWLEDGE**

Increase productivity and effectiveness with expert instruction from Veritas Education Services

Instructor-led Training

Available directly from Veritas, or from highly skilled Authorized Training Partners

Virtual Academy

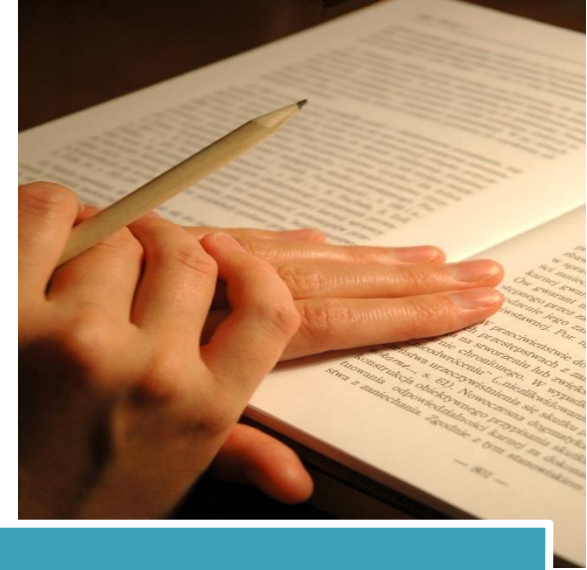
Providing the same content as instructor-led training, but through a live, online learning experience

Veritas eLibrary

A collection of free, on-demand, Web-based training courses that span the Veritas product line

Veritas certification

Providing the highest levels of staff expertise with validated technical skills on a product or solution level



Transfer the expertise that helps you get more from your information technology

- Anytime, anywhere online learning
- In-class or virtual instructor-led education
- Certification for validated expertise



Managed Services

LEAVE DAY-TO-DAY ADMINISTRATION TO EXPERTS

Expert, full remote management for NetBackup, NetBackup Appliances and Enterprise Vault for maximum efficiency :

Managed Backup & Enterprise Vault Services

- Decrease time to resolution
- Root cause analysis
- Improve backup and restore performance
- Capacity planning
- Patch and upgrade environment

Save time and money

- Relieve your staff of day-to-day management duties
- Free IT for more strategic tasks
- Improve efficiency, predictability and cost of backup and archiving procedures

Veritas Professional Services has been a strategic, trusted partner for a wide range of customers. Now, it is the time for you to achieve success with Veritas.

Veritas Professional Services can Help You

Reduce risk and mitigate the impact of failure
Maximize value through solution optimization
Fully utilize all solution capabilities
Rely on stable and predictable service

We look forward to provide services to help you turn raw data into **valuable business insight.**



Thank you!

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